

### Taking logistics to another level so you can focus on your core business

**#Deal Differently** 



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### VISION

#### **#Deal Differently is our mantra.**

Our **VISION** is to be a Global Player in Supply Chain and Logistics

### MISSION

It is this vision that drives each of us towards our **MISSION** to become, not just service providers, but Partners in Growth and Create Exponential Value for our Clients Worldwide.

It is the lighthouse that guides all our decisions.

## Why Us?

SPL Logistics is one of the fastest growing 4PL Logistics companies in India, integrating end to end Logistics and Supply Chain Management. Within a short span of just over 2 years since our launch in October 2020, we have been able to reach a landmark achievement of handling almost 1 Million Metric Tonnes, which in itself is a testimony to the trust and confidence placed in us by our clients.

- Highly experienced team comprising ex top brass from companies like Vedanta, Reliance, DHL, Future group, Indorama, FedEx, Thyssenkrupp, KCP, Vizag Steel, DTDC, Connect India, Gati, East West airlines, Peirce & Leslie, etc. with diverse skill set and experience across a wide cross section of industries
- Well defined processes and documentation minimise the scope of error or delays
- 99.99% Success rate of NO or MINIMAL cargo damage while handling
- 100% Client retention and repeat orders
- Well established network of Vessel owners, 3PL suppliers, vendors, warehousing, transporters etc. who give us priority over others
- Extremely competitive pricing with central focus on customer satisfaction
- We go the extra mile to address the needs of our client by investing in movable and immovable assets which are not available anywhere else in Indian market

Our unshakable commitment towards customer satisfaction and customer retention ensures that we go that extra mile, every time, to make sure that you get outstanding value for years to come.

# **SPL Growth Story**

Exponential growth within months of starting operations, reaching an outstanding milestone of almost 1 Million MT in just over 2 years, and growing.

Company formed in October 2020 under the thought leadership of its Founder Mr Sai Mangipudi.

With 30 years of strong corporate experience and logistics under his belt it was his vision to make SPL a Global player in supply chain and logistics. With its headquarters in Vishakhapatnam, the company soon expanded its operations to Raipur, Kakinada, Kandla, Bangalore, Tirupur and Gurgaon. In just over 2 years the operations have grown exponentially with its first vertical being Exports of Agri Products from central India to various countries using Vishakhapatnam and Kakinada ports currently and soon expanding to other Indian ports.

A strong linkage with CONCOR / Container rake operators in Warehousing and Rail Transportation. We are one of CONCOR's top performing Business associates providing Container business operations with future plans for lease rakes and own containers.

The company has expanded into Retail Logistics with strong footprint Pan India.

### Sai Mangipudi, Founder and Chief Visionary

Mr. Sai Mangipudi holds a Bachelor of Engineering degree from the reputed Osmania University, Hyderabad, followed by MBA in Finance and Marketing from the prestigious B-school, MDI, Gurgaon.

In a career spanning over 3 decades, most of which was spent with Corporate and Government entities like Tata Steel, Department of Atomic Energy (IRE Ltd.), DHL Global Express & Logistics, Future Group - Retail, Reliance Industries Ltd. (Petro-chemical plants) and Vedanta Ltd. (Aluminium and Power), Sai (as he likes to be known), amassed a wealth of experience and insights in the Logistics industry.

During his stints with these giants in the industry, he got a holistic and in-depth understanding of all the various facets of Logistics and Supply chain management. Coupled with his innate sense of patriotism, he decided to translate all his experience and expertise to create a company that represents India on the global stage. With a dream in his eyes and passion in his heart, he set out to transform the Indian Logistics industry by creating breakthrough processes and innovative use of technology through SPL Logistics.

## Did you know?

80% of Business success is determined by Smart Logistics and only 20% by Product excellence?

Indian Logistics industry is highly fragmented and there is a strong need for an Integrator to design, build and run a competent Logistics operation?

Failure to adapt to the latest technology, processes or partnering with domain specialists can lead to severe slowdown of your business operations?

## SPL Advantage

#### **Your Partner in Growth**

Your one stop 4PL partner to manage end to end Logistics and Supply Chain Management

#### Single point contact for your team

No more hassles of managing multiple service providers

#### **Unmatched Domain expertise**

Takes away the complexity of supply chain so you can focus on your core business

Better planning and optimum use of resources by optimising the entire operations from beginning to end

#### Leveraging Technology as a Game-changer

Unique technology and process framework streamlines operations, eliminates bottlenecks, manages inventory, reduces wastage, improves cash flows, saves cost and speeds up deliveries.

Gives you visibility of all movements in your supply chain at a single snapshot enabling quick and efficient decision making

## Logistics Scalability, Safety and Sustainability

All our systems and processes are integrated to offer these critical benefits to our clients, ensuring that their business never stops, never lags behind, and guarantees smooth logistics operations, whatever the circumstances

### **Global Network:**

SPL Group has a Global presence in over 80 Countries through a mix of Agent Networks, our Own Offices and Associates across the globe.

### Pan India Network:

#### South India:

Bangalore | Chennai | Hyderabad | Coimbatore | Vizag | Kakkinada | Guntur | Vijaywada | Madurai | Coimbatore | Trichy | Cochin Trivandrum | Mangalore | Belgaum

#### West India:

Mumbai | Pune | Ahmedabad | Surat | Jamnagar | Vadodara | Jaipur | Kanpur | Nagpur | Nasik | Aurangabad | Jamnagar | Rajkot | Indore

#### East India:

Kolkata | Guwahati | Ranchi | Patna | Raipur | Bhubaneshwar | Asansol

#### North India:

Delhi | Bhopal | Jodhpur | Ghaziabad | Lucknow | Meerut | Varnasi | Amristar | Allahbad | Chandigargh | Agra | Faridabad | Gwalior | Jabalpur Bikaner | Kota | Aligargh | Rudrapur | Dehradhun | Ludhiana



## **Our Services**



Surface Transportation



Sea Freight



Air Cargo



Customs Brokerage & Clearance



**Rail Services** 



SPL Retail



Warehousing & Distribution Services



Logistics Consulting

#### **Multi Modal Logistics**

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